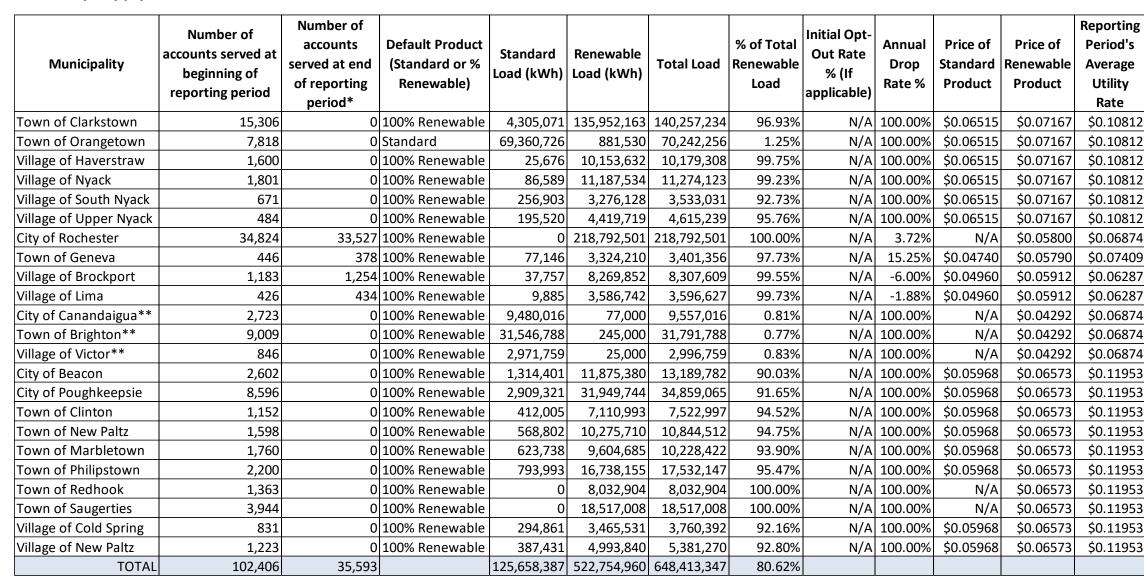
Joule Assets, Inc. Annual Report: 2022

Electricity Supply



^{*}Contracts for 13 municipalities ended early because two different electricity suppliers defaulted with the NYISO; 6 additional municipalities returned to the utility when a contract was not renewed

Opt-out CDG

				Opt-out CDG				
	CDG Project's Name	CDG Project's Size	CDG Project's Location	Number of CDG Project Participates including APP	Number of APP Customers Participating in	Net-credited rate savings for CDG	Initial Opt- Out Rate %	Annual Drop Rate
Municipality		3126		Customers	Project	subscribers	Nate /0	%
Village of Brockport	Wheatland 2A	5,252,672	Scottsville, NY	312	0	10%	14.3%	-51%
Village of Brockport	Wheatland 2B	5,250,403	Scottsville, NY	712	35	10%	14.3%	-15%
Village of Lima	Wheatland 2A	5,252,672	Scottsville, NY	150	18	10%	11.6%	13%
Village of Lima	Wheatland 2B	5,250,403	Scottsville, NY	477	57	10%	11.6%	6%
TOTAL				1,651	110			



^{**}Municipalities contracted for 100% renewable electricity supply but the supplier did not purchase RECs to cover the load

Complaints

						Complaints					
		Sou	rce		Tatal Niverban of			Reason for Complai	int		
Municipality	CCA Administrator	ESCO	Municipality	DER	Total Number of Complaints in Reporting Period	Does not agree with opt-out enrollment	Is unfamiliar with the program or its offering	Does not like the CCA program or Administrator	Does not feel they will benefit form the CCA Program	CDG specific complaint	Other*
Town of Clarkstown	8	N/A	N/A	N/A	8	1					7
Town of Orangetown	4	N/A	N/A	N/A	4					2	. 2
Village of Haverstraw	2	N/A	N/A	N/A	2					1	. 1
Village of Nyack	0	N/A	N/A	N/A	0						
Village of South Nyack	0	N/A	N/A	N/A	0						
Village of Upper Nyack	0	N/A	N/A	N/A	0						
City of Rochester	2	N/A	N/A	N/A	2						2
Town of Geneva	2	N/A	N/A	N/A	2						2
Village of Brockport	0	N/A	N/A	N/A	0						
Village of Lima	0	N/A	N/A	N/A	0						
City of Canandaigua	1	N/A	N/A	N/A	1						1
Town of Brighton	2	N/A	N/A	N/A	2					1	. 1
Village of Victor	0	N/A	N/A	N/A	0						
City of Beacon	1	N/A	N/A	N/A	1						1
City of Poughkeepsie	7	N/A	N/A	N/A	7						7
Town of Clinton	0	N/A	N/A	N/A	0						
Town of New Paltz	2	N/A	N/A	N/A	2			1			1
Town of Marbletown	1	N/A	N/A	N/A	1						1
Town of Philipstown	2	N/A	N/A	N/A	2		1				1
Town of Redhook	4	N/A	N/A	N/A	4						4
Town of Saugerties	4	N/A	N/A	N/A	4	1			1		2
Village of Cold Spring	1	N/A	N/A	N/A	1						1
Village of New Paltz	0	N/A	N/A	N/A	0						
Unknow	41	N/A	N/A	N/A	41	1				8	
TOTAL	84				84	. 3	1	1	. 1	12	66

^{*}Utility billing issues not directly related to CCA were the majority of the "Other" complaints and made up just under half of the total number of complaints

Program Financials

Municipality	TOTAL		Town of ilipstown*		own of Fishkill		City of Seacon*	Village Lima		Town of Geneva	Village of Brockport	/illage of Cold Spring*	Town of arbletown*	wn of Red Hook*	illage of per Nyack		llage of /ictor		wn of nton*		illage of Nyack
Revenue																					
Aggregation	\$ 379,359.31	\$	-	\$	-	\$		\$ 2,877	'.19	\$ 2,721.08	\$ 6,646.09	\$ -	\$ -	\$ -	\$ 3,692.19	\$	-	\$	-	\$	9,019.30
Other income	\$ 21,694.18	\$	-	\$	-	\$	-	\$ 5,896	.61	\$ -	\$ 15,797.57	\$ -	\$ -	\$ -	\$ -	\$	-	\$	-	\$	-
Total Revenue	\$ 401,053.49	\$	-	\$	-	\$	-	\$ 8,773	.80	\$ 2,721.08	\$ 22,443.66	\$ -	\$ -	\$ -	\$ 3,692.19	\$	-	\$	-	\$	9,019.30
Expense																					
Data Services & IT	\$ 70,439.06	\$	864.34	\$	-	\$	1,436.29	\$ 246	.36	\$ 680.72	\$ 660.01	\$ 257.93	\$ 762.06	\$ 616.56	\$ 259.80	\$	413.28	\$	326.22	\$	1,175.98
Direct Program Expenses	\$ 274,635.38	\$	3,369.97	\$	-	\$	5,599.98	\$ 960	.52	\$ 2,654.07	\$ 2,573.32	\$ 1,005.66	\$ 2,971.22	\$ 2,403.91	\$ 1,012.92	\$:	1,611.33	\$ 1	,271.91	\$	4,585.03
Operations	\$ 428,265.52	\$	4,950.04	\$	987.45	\$	8,225.63	\$ 1,410	.88	\$ 3,898.48	\$ 3,779.87	\$ 1,477.18	\$ 4,364.32	\$ 3,531.03	\$ 1,487.85	\$:	2,366.83	\$ 1	,868.27	\$	6,734.80
Outside Services	\$ 42,289.00	\$	298.38	\$	713.80	\$	495.83	\$ 85	.05	\$ 234.99	\$ 227.84	\$ 89.04	\$ 263.07	\$ 212.84	\$ 89.69	\$	142.67	\$	112.62	\$	405.96
Salaries and Related	\$ 473,001.38	\$	3,489.27	\$	7,492.23	\$	5,798.21	\$ 994	.52	\$ 2,748.02	\$ 2,664.41	\$ 1,041.26	\$ 3,076.39	\$ 2,489.01	\$ 1,048.78	\$:	1,668.37	\$ 1	,316.94	\$	4,747.33
Total Expense	\$ 1,288,630.34	\$	12,972.00	\$	9,193.48	\$	21,555.94	\$ 3,697	.32	\$ 10,216.28	\$ 9,905.46	\$ 3,871.08	\$ 11,437.07	\$ 9,253.35	\$ 3,899.04	\$ (6,202.47	\$ 4	895.97	\$:	17,649.10
Net Income	\$ -887,576.85	\$ -	-12,972.00	\$ -	9,193.48	\$ -	21,555.94	\$ 5,076	.48	\$ -7,495.20	\$ 12,538.20	\$ -3,871.08	\$ -11,437.07	\$ -9,253.35	\$ -206.85	\$-(6,202.47	\$ -4	895.97	\$	-8,629.80

^{*10} municipalities were served by a supplier through July 2022 (before customers were returned to the utility) but Joule was never paid the Administrative Fee and thus has zero revenue from those municipalities

Municipality	Village of New Paltz*	Town of New Paltz*	Town of Southampton	Town of Orangetown	Village of Haverstraw	Town of Brighton	Town of Irondequoit	Town of Pittsford	Village of Pittsford	City of Canandaigua	Village of Nelsonville	Town of Clarkstown	City of Rochester	Village of Honeoye Falls
Revenue														
Aggregation	\$ -	\$ -	\$ -	\$ 59,020.23	\$ 8,143.45	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 112,205.79	\$ 175,034.00	\$ -
Other income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Revenue	\$ -	\$ -	\$ -	\$ 59,020.23	\$ 8,143.45	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 112,205.79	\$ 175,034.00	\$ -
Expense														
Data Services & IT	\$ 898.24	\$ 727.16	\$ -	\$ 5,352.10	\$ 1,225.74	\$ 4,961.10	\$ -	\$ -	\$ -	\$ 1,512.59	\$ 63.17	\$ 14,960.83	\$ 22,218.72	\$ -
Direct Program Expenses	\$ 3,502.16	\$ 2,835.13	\$ -	\$ 20,867.34	\$ 4,779.04	\$ 19,342.89	\$ -	\$ -	\$ -	\$ 5,897.44	\$ 246.30	\$ 58,330.88	\$ 86,628.72	\$ -
Operations	\$ 5,144.21	\$ 4,164.43	\$ 9,185.08	\$ 30,651.35	\$ 7,019.77	\$ 28,412.13	\$ 3,301.01	\$ 1,986.86	\$ 205.49	\$ 8,662.56	\$ 361.78	\$ 85,680.33	\$ 127,246.09	\$ 175.12
Outside Services	\$ 310.08	\$ 251.02	\$ 6,639.67	\$ 1,847.61	\$ 423.14	\$ 1,712.63	\$ 2,386.22	\$ 1,436.25	\$ 148.54	\$ 522.16	\$ 21.81	\$ 5,164.66	\$ 7,670.18	\$ 126.59
Salaries and Related	\$ 3,626.13	\$ 2,935.49	\$ 69,691.57	\$ 21,606.01	\$ 4,948.21	\$ 20,027.60	\$ 25,046.33	\$ 15,075.26	\$ 1,559.16	\$ 6,106.20	\$ 255.02	\$ 60,395.72	\$ 89,695.25	\$ 1,328.72
Total Expense	\$ 13,480.84	\$ 10,913.23	\$ 85,516.32	\$ 80,324.41	\$ 18,395.89	\$ 74,456.35	\$ 30,733.56	\$ 18,498.37	\$ 1,913.20	\$ 22,700.96	\$ 948.09	\$ 224,532.42	\$ 333,458.95	\$ 1,630.43
Net Income	\$ -13,480.84	\$ -10,913.23	\$ -85,516.32	\$ -21,304.18	\$ -10,252.44	\$ -74,456.35	\$ -30,733.56	\$ -18,498.37	\$ -1,913.20	\$ -22,700.96	\$ -948.09	\$ -112,326.63	\$ -158,424.95	\$ -1,630.43

Municipality	Town of Gardiner		Town of ack Brook	Town of augerties*	Town of Rhinebeck	own of ddington	Town of oseboom	Pot	City of ughkeepsie*	/illage of augerties	City of Geneva		'illage of Canton	illage of West verstraw		Town of Ienrietta	Town of lighlands	•	Gra	llage of nd View- Hudson
Revenue																				
Aggregation	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-
Other income	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -	\$	-	\$	\$ -	\$	-	\$ 1	\$	-	\$ -	\$	\$	-
Total Revenue	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -	\$	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$	-
Expense																				
Data Services & IT	\$ 835.4	1 \$	-	\$ 2,131.67	\$ 909.32	\$ -	\$ -	\$	4,075.44	\$ 471.26	\$ -	\$	-	\$ -	\$	-	\$ 388.43	\$ 602.11	\$	45.75
Direct Program Expenses	\$ 3,257.1	7 \$	-	\$ 8,311.19	\$ 3,545.34	\$ -	\$ -	\$	15,889.75	\$ 1,837.38	\$ -	\$	-	\$ -	\$	-	\$ 1,514.46	\$ 2,347.58	\$	178.37
Operations	\$ 4,784.3	5 \$	124.70	\$ 12,208.04	\$ 5,207.63	\$ 77.94	\$ 43.31	\$	23,339.94	\$ 2,698.87	\$ 623.84	\$	201.11	\$ 546.07	\$	2,655.80	\$ 2,224.54	\$ 3,448.29	\$	262.01
Outside Services	\$ 288.3	9 \$	90.14	\$ 735.88	\$ 313.91	\$ 56.34	\$ 31.31	\$	1,406.89	\$ 162.68	\$ 450.96	\$	145.37	\$ 394.74	\$	1,919.81	\$ 134.09	\$ 207.86	\$	15.79
Salaries and Related	\$ 3,372.4	7 \$	946.12	\$ 8,605.40	\$ 3,670.84	\$ 591.37	\$ 328.59	\$	16,452.23	\$ 1,902.42	\$ 4,733.39	\$	1,525.89	\$ 4,143.27	\$	20,150.77	\$ 1,568.07	\$ 2,430.68	\$	184.69
Total Expense	\$ 12,537.7	9 \$	1,160.96	\$ 31,992.19	\$ 13,647.02	\$ 725.65	\$ 403.20	\$	61,164.25	\$ 7,072.61	\$ 5,808.20	\$	1,872.37	\$ 5,084.08	\$	24,726.38	\$ 5,829.59	\$ 9,036.52	\$	686.61
Net Income	\$ -12,537.7	9 \$	-1,160.96	\$ -31,992.19	\$ -13,647.02	\$ -725.65	\$ -403.20	\$	-61,164.25	\$ -7,072.61	\$ -5,808.20	\$ -	-1,872.37	\$ -5,084.08	\$ -	-24,726.38	\$ -5,829.59	\$ -9,036.52	\$	-686.61

Municipality		'illage of ontebello	7	Town of Rush	/illage of Piermont	,	Village of Suffern	Town of Canandaigua		Town of Kendall		City of North Tonawanda		Village of Pomona		Town of Potsdam		Town of Richmond		Village of Saranac Lake			Town of Tuxedo	l Ti		VIII	age of urin
Revenue																											
Aggregation	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Other income	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Total Revenue	\$		\$	-	\$	\$		\$	-	\$		\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Expense																											
Data Services & IT	\$	-	\$	-	\$ -	\$	-	\$	1,360.48	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Direct Program Expenses	\$	-	\$	-	\$ -	\$	-	\$	5,304.38	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Operations	\$	240.46	\$	199.83	\$ 182.41	\$	750.90	\$	7,791.43	\$	160.99	\$	1,890.40	\$	195.38	\$	291.93	\$	241.14	\$	338.25	\$	132.54	\$	83.37	\$	41.24
Outside Services	\$	173.82	\$	144.45	\$ 131.86	\$	542.80	\$	469.65	\$	116.37	\$	1,366.53	\$	141.23	\$	211.03	\$	174.31	\$	244.51	\$	95.81	\$	60.26	\$	29.81
Salaries and Related	\$	1,824.49	\$	1,516.22	\$ 1,384.06	\$	5,697.40	\$	5,492.15	\$	1,221.47	\$	14,343.39	\$	1,482.42	\$	2,215.01	\$	1,829.62	\$	2,566.47	\$	1,005.61	\$	632.53	\$ 3	312.93
Total Expense	\$	2,238.77	\$	1,860.51	\$ 1,698.34	\$	6,991.10	\$	20,418.10	\$	1,498.83	\$	17,600.32	\$	1,819.03	\$	2,717.97	\$	2,245.07	\$	3,149.23	\$	1,233.95	\$	776.16	\$ 3	383.99
Net Income	\$ ·	-2,238.77	\$	-1,860.51	\$ -1,698.34	\$	-6,991.10	\$ ·	-20,418.10	\$	-1,498.83	\$.	-17,600.32	\$.	-1,819.03	\$ -	2,717.97	\$-	2,245.07	\$-	3,149.23	\$ -	-1,233.95	\$.	-776.16	\$ -3	383.99